

CrossROADS

TRADE
DEVELOPMENT
ALLIANCE
of
GREATER
SEATTLE

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"Above the Sea" and Rising *Shanghai City Profile*

New York. London. Tokyo. World Class metropolises all. Shanghai, already world class in many ways, is working to be added to the select list of world class cities. That's par for the course for China's thriving, construction crane-filled heart of commerce. This spring, the Trade Development Alliance of Greater Seattle and Greater Seattle Chamber of Commerce are organizing an International Study Mission from Greater Seattle to Shanghai (see box on page 2). In a city of 15 million people with a long and colorful history, there's a lot to learn about how to become a world class city. Greater Seattle can also study the challenges Shanghai faces as its economy and population grows..

Late last year, the Shanghai municipal government released a goal-oriented plan to transform Shanghai into "a world-class metropolis." In fact, the city has developed quantifiable standards to measure its progress towards this goal. In the near-term Shanghai wants to:

- Hold an international convention within city limits every two days;

Continued on page 2

Ireland & Scotland *Greater Seattle Business Mission to Ireland and Scotland*

"The message to Boeing today is, you keep building them, we'll keep buying them..."

Michael O'Leary, chief executive for Dublin-based Ryanair.

Check on the Internet for a flight from Dublin to Glasgow and you can find a fare for less than a ticket to a Celtic of Glasgow football match—at least if you fly on Ryanair. Of course, you know you will be flying in style since Ryanair's fleet is made up entirely of Boeing 737s. You'll also be flying between two of Europe's more dynamic regional economies—Ireland and Scotland.

This is one of the reasons the Trade Alliance is organizing a business and trade mission to these countries scheduled for September 5 - 13, 2003. The trip will travel to Dublin and Glasgow with an optional addendum to Northern Ireland. The Greater Seattle region matches up well with these two high tech yet traditional parts of Europe. In fact, during a recent visit to Seattle, Michael O'Leary, the chief executive for Ryanair brashly proclaimed, "The message to Boeing today is, you keep building them, we'll keep

Continued on page 4

Shanghai, continued from page 1

- Have 40 percent of the residents capable of communicating with foreigners in English;
- Ensure at least half of the residents have the opportunity to enroll in tertiary education;
- Have 130,000 people come into the metropolis by air transport daily;
- Work to have the annual number of overseas visitors equivalent to 40 percent of the local population;

Ambitious goals, indeed, but a decade and a half of growth has already transformed Shanghai into a thriving metropolis; perhaps one day it will become a city of the magnitude and importance of a London or New York or Tokyo. Already, in terms of infrastructure, Shanghai is world class with two rail lines, both heavy and light, spectacular skyscrapers and jaw-dropping bridges across the Huangpu River. The city is also home to the Grand Theater, a large convention center and shopping galore.

Economically, over the past decade alone, Shanghai has seen double-digit gross domestic product growth. In 2002, Shanghai's economy grew by 10.9 percent and saw record levels of foreign investment following China's entry into the World Trade Organization. Last year, Shanghai attracted \$10.58 billion in foreign investment, up 43 percent from 2001.

Shanghai plays a major role as an engine for the country's economic growth. In 2002, exports from Shanghai grew by 14 percent to US\$31 billion. The old joke is that half the world's construction cranes are in Shanghai. This is evident in the new buildings and infrastructure that have completely transformed the city's skyline.

Shanghai, whose name literally means "above the sea," is one of the world's largest seaports. In fact, in 2002, Shanghai became the fourth-largest port in the world, just behind Busan in South Korea. Container traffic through the

ports of Shanghai reached eight million TEUs (twenty-foot equivalent units) in 2002. Over the last few years, business at Shanghai's ports grew at an annual rate of 28.5 percent.

Despite the impressive economic gains over

Continued on page 3

International Study Mission Travels to Shanghai March 28 - April 5

The Trade Alliance and Greater Seattle Chamber of Commerce have annually organized an International Study Mission to one of the world's successful cities. Past missions have traveled to Rotterdam/Amsterdam/Stuttgart (1992), Osaka/Kobe (1994), Hong Kong (1996), London/Bristol (1997), Singapore (1998), Sydney (1999), Berlin (2000), Stockholm (2001) and Barcelona (2002). Shanghai is the destination for our 10th International Study Mission in spring 2003.

The vision behind the study missions is to enrich the business, civic and government leadership of our community through the building of relationships and understanding what other globally competitive cities have done to remain competitive in the world economy.

Delegates on the Shanghai trip include the Mayor of Seattle, city and county councilmembers, high level executives from Boeing and Microsoft, port officials and others from the region's civic leadership.

In Shanghai we will focus on what makes the city successful and what we can learn from the challenges it faces. For more information on the Shanghai Study Mission, please contact Bill Stafford, 206-389-7301.

Shanghai, continued from page 2

the last decade, Shanghai also faces a variety of challenges, including continuing unemployment pressure. As textile manufacturing decreases and the service economy grows, some are being left behind. Many farmers and others from rural areas come to the big city of Shanghai, further increasing pressure for job creation.

Still, Shanghai is one of the most important regions in China. Despite representing only 1.2 percent of the country's population, the city accounts for nearly 7 percent of China's gross domestic product. Ten years ago, more than 80 percent of the economy came from state-owned enterprises. Today that has dropped to less than 50 percent.

Greater Seattle area businesses play a part in the businesses of Shanghai. You can fly to China on a Boeing airplane, stop at a Starbucks for a latte, and check the Internet on a computer with

Microsoft Windows as its operating system.

Lots of investment and infrastructure have cropped up in the new eastern area of Pudong on the eastern shore of the Huangpu River.

Shanghai is not one to leave things to chance. The city is actively working to make itself world class. Annually, the city organizes an International Business Leaders Advisory Council meeting for the Mayor of Shanghai. At the most recent meeting in November, the Mayors of Berlin and Sydney spoke (Greater Seattle visited both these cities on International Study Missions in the past). In the report from that meeting, Shanghai systematically examined the different components of world class cities--from being a business center to a port center to culture and tourism. The city is working to be world class in all those areas. The Greater Seattle delegates will find much to study during their trip.

Chongqing: Seattle Sister City

Many of the delegates on the Shanghai Study Mission are traveling to Chongqing afterwards to celebrate the 20th anniversary of the Seattle - Chongqing sister city relationship. Known as "The Mountain City" for its steep hills, Chongqing is located at the confluence of the Yangtze (Changjiang) and Jialing rivers in Southwest China. This core city of 6 million people is the industrial and commercial hub for the Municipality of Chongqing, a province-level jurisdiction (about the size of Maine) that extends eastward and encompasses a population of 32 million.

Seattle and Chongqing enjoy a vibrant relationship with exchange programs over many disciplines. The heart of sister city programs--the desire to further friendship and understanding between peoples--is a bridge to international cooperation.

Seattle and Chongqing have conducted nearly 100 exchanges in education, the arts,

government, trade, medicine and science since establishing sister city ties in 1983. The Woodland Park Zoo and the University of Washington's Burke Museum have ongoing affiliations and exchanges with institutions in Chongqing. Both the Youth Acrobatic Troupe and the Peking Opera Troupe of Chongqing have delighted audiences at the Seattle International Children's Festival. Educational and cultural programs for youth are an increasingly important focus of activity. Planning is moving rapidly forward in one of the most exciting exchange projects — the Seattle Chinese Garden, a five-acre traditional garden of pavilions, pagodas, ponds, and lush greenery that will be a jewel among Seattle's parks.

For more information about the Seattle - Chongqing Sister City relationship, contact Mei Young, president of Sister City Committee at 206-275-3635.

buying them." O'Leary was in town for the announcement of his airline's buying up to 100 more 737s to go with the 103 planes they ordered earlier in the year.

Dublin

But Greater Seattle and Ireland's connections are more than just airplanes. Microsoft located its European Product Development and Operations Centres in Dublin. Tacoma recently studied Dublin as a model for an effective interna-

Scotland in Greater Seattle

Get a taste of Glasgow in Seattle this summer when Manchester United of England and Celtic of Glasgow, Scotland play an exhibition match at Seahawks Stadium. The match will be played July 22nd at 8:00 p.m. Celtic, the reigning Scottish Premier League champion, has won 16 of its 19 league matches this season. It has won 38 Scottish League Championships, 31 Scottish Cups and 12 Scottish League Cups in its storied history dating to 1888. For more information on the game, check out www.championsworld.com

tional finance center.

Dublin continues to spearhead Ireland's economic growth, with the leading sectors of the economy—software, electronics, financial services and tourism—clustered in the greater Dublin area. And Ireland has experienced remarkable economic growth over the last seven years. Ireland has been the fastest growing economy in the European Union in recent years, averaging around nine percent growth during that period. With such economic success, it's no wonder that Dublin keeps getting cited as a great place. In *Fortune* magazine's ranking of the "Top Cities for Business in Europe," Dublin was

ranked fifth.

With 41 percent of the population under 25 and 69 percent under 45, Ireland is the youngest country in Europe. Starting this year, business tax rates are fixed at a standard rate of 12.5 percent for all businesses. Leading manufacturing sectors are electronics and engineering, food, drink, paper and printing. Leading service sectors are business and commercial services, banking, telecommunications, software and teleservices.

Dublin is becoming an increasingly international city, with more than 800 overseas companies located in Dublin, trading into Europe. This includes some 350 US companies primarily in software, electronics and financial services. Dublin is Europe's largest center for the software industry. Five of the world's Top 10 software companies have their European Centres in Dublin. Overall, the industry employs some 12,000 people and is worth \$7 billion a year. Over 40 percent of all PC packaged software and 60 percent of business applications software sold in Europe is produced in Ireland.

Glasgow

Scotland, and specifically Glasgow with a population of 750,000, is emerging as a global

Tentative Schedule and Itinerary

September 5 (Friday)	Depart Seattle
September 6 (Saturday)	Arrive Glasgow
September 7 (Sunday)	Glasgow
September 8 (Monday)	Glasgow
September 9 (Tuesday)	Glasgow
September 10 (Wed)	Glasgow; transfer to Dublin
September 11 (Thursday)	Dublin
September 12 (Friday)	Dublin
September 13 (Saturday)	Depart Dublin for Seattle*

*Optional add-on visits to destinations including Seattle's Sister City of Galway or Northern Ireland

Ireland/Scotland, continued from page 4

leader in the development and expansion of knowledge-based industries. Priority clusters within Scotland match well with those of Greater Seattle, including life sciences, software and creative media, communication technologies, aerospace, financial services and tourism. Neuvant, an aerospace company headquartered in Everett, Washington, has their business development offices for Europe located in Scotland.

Scotland boasts 20 percent of the total UK

Mission Activities

Among the activities that will take place are:

- Briefings with U.S. Embassy officials.
- Meetings with American business representatives, local chambers of commerce or other similar organizations.
- Meetings with leading government offices and agencies.
- Receptions with business and government leaders.
- Tours of business facilities and other relevant sites based on delegation's composition and priorities.
- Individual business appointments, depending on feasibility and business requests.

biotech companies and is recognized as one of the fastest growing regions for start-ups, with a growth rate of 30 percent per annum. Greater Seattle, of course, is one of the largest biotech centers in the United States.

Scotland and especially Glasgow are increasingly involved in a variety of high tech industries. The country is home to a rapidly growing optoelectronics (the merger of optics and electronics technology) industry which employs more than 5,000 people. Scotland also has a large semiconductor industry and is host to over 100 international telecommunications firms.

Purpose and Objective of Mission

The mission will provide private-sector delegates with an opportunity to assess and explore specific business opportunities, and to promote Greater Seattle as a world-class business center. Business representatives and government officials from the Greater Seattle area will have the opportunity to establish relationships and facilitate closer commercial ties with these dynamic European trading partners.

As with all Trade Alliance missions, the trip is a great opportunity to make contacts and foster business relationships.

For more information about the business mission, please contact Kristi Beattie at 206-389-7255 or kristib@seattlechamber.com

Ireland Reels Them in at Greater Seattle

Ireland is known for its literature. Greater Seattle has the most bookstores per capita in the United States. Both are art loving regions. Greater Seattle is also a film-loving region. So it makes sense that the sixth annual Irish Film and Video Festival kicks off in Seattle on March 7th. Called Irish Reels, the festival is a forum for features, shorts, animation and documentaries produced by independent Irish filmmakers.

Screenings take place at the Seattle Art Museum and 911 Media Arts Center. This year's festival will include the award-winning documentary, *Photos to Send*, directed by Dierdre Lynch with an accompanying musical score by Seattle locals, Martin Hayes and Denis Cahill.

For more information on the Festival, contact 911 Media Arts Center at 206-682-6552 or check out the web site www.irishreels.org

New members of the Trade Alliance

Airborne Express

A full-service global transportation and logistics partner to businesses and government agencies around the globe.

Battelle Pacific Northwest Laboratories

Dedicated to delivering breakthrough science and technology to meet national needs and capabilities to meet selected environmental, energy, health and national security objectives.

Benaroya Research Institute at Virginia Mason

Dedicated to discovering the causes and cures of autoimmune and genetic diseases, to benefit patients with conditions such as diabetes, arthritis, and cancer.

Corporate Computer, Inc.

This North-Seattle based company is one of the top 100 high-technology firms in the state of Washington offering technical and data services, Internet subscription services for networks, Internet security services, and more.

Dorsey, Whitney LLP

Offers outstanding legal service to both domestic & international clients. Headquartered in Minneapolis with 22 offices worldwide, the Seattle office is particularly strong in international transactions, which includes cross-border mergers & acquisitions & financings.

UPLIFT International

UPLIFT International is a not-for-profit organization that provides preventive health, medical education and humanitarian medical assistance in Southeast Asia.

For more information, or to establish your company's membership, contact "A" Boungjaktha, (206) 389-7289, neepapornb@seattlechamber.com

MEMBER

The Trade Alliance welcomes c
to join our membership. Nearl
members. For an annual fee of

- * be included in our data bank according to your specific geographic and business interests.
- * be informed about international business visitors and opportunities to participate in outbound trade missions to targeted international markets via our "matchmaker" program.
- * receive reduced rates for Trade Alliance programs and marketing materials.

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Welcome to our ne

Benaroya Research Inst

Thank you to our cu

APCO Worldwide, Inc.
Asia Pacific Travel
Bank of America
Benaroya Research Institute at
Virginia Mason
The Boeing Company
The Commerce Bank
Davis Wright Tremaine L.L.P.
Denny Miller Associates
Fluke Capital Management, LP
Fred Hutchinson Cancer
Research Center
Hexcel/Heath Tecna Aerospace Co.
Invest Northern Ireland (Invest NI)
Kobe Trade Information Office
Lane Powell Spears Lubersky LLP
Liebman-Mimbu, PLLC

ERSHIP

Companies and organizations
by 200 firms are currently
\$150 your company will:

* be featured on the Seattle Business Directory and
Business Trip Guide on the Trade Alliance's web
site.

* be asked to serve on ad hoc committees concern-
ing Trade Alliance policy and planning;

* receive our quarterly newsletter and other regular
mailings.

* receive free and automatic linkage from our
Internet site to yours.

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West patron member!

Institute at Virginia Mason

Current patron members!

Microsoft Corporation
Miller Nash LLP
Perkins Coie
Philips Medical Systems
Ultrasound
Preston Gates & Ellis LLP
Providence Health System
Sheraton Seattle Hotel
& Towers
Starbucks Coffee Company
US Bank
The Walter Group
Washington First International
Bank
Washington Mutual, Inc.
Wells Fargo HSBC Trade Bank
Westin Hotel

**The Trade Alliance thanks the
following who have renewed their
memberships since November**

5+ Years with the Trade Alliance

Everett Area Chamber of Commerce
FedEx Trade Networks
Global Business Center, UW Business
Highline Community College
Hillis Clark Martin & Peterson
Publicis Dialog U.S.
Port of Bremerton
TDA Inc.
Thompson Merchandising & Supply
Wells Fargo HSBC Trade Bank
Weyerhaeuser Company
Wright, Runstad and Company

1 - 4 Years with the Trade Alliance

African Chamber of Commerce
Banner Consulting International
Hidden Heritage of Fiji & Hidden Heritage
Dollars for Scholars
Miller Nash LLP
Nike Corporation
The Commerce Bank

Congratulations! Trade
Alliance members are the
most popular part of the
Trade Alliance web site,
www.seattletradealliance.com
Check out the story on page 9

At Your Fingertips

Investment and Relocation Information on Trade Alliance Web Site

Greater Seattle is recognized internationally as being a great region for living, working and playing. It continually ranks at the top of quality of life surveys as well as being a technology economy. These attributes along with the region's international connections make Greater Seattle an ideal location for establishing an international business. In recent months, the Trade Alliance has focused on updating and expanding the section of our web site devoted to investment and relocation information: [Relocating to and Investing in Greater Seattle](#).

The updated section highlights nine areas of assistance. In *Investment Assistance Agencies*, we provide information on whom to contact for businesses interested in expanding into Washington state. The agencies offer support for companies by providing insight into everything from employment practices to economic development strategies.

The investment section also includes *Economic Information*, *Demographic Information*, *Resources for Permitting and Siting* and *Tax Information*. These four sections connect directly to county-specific requirements by tapping into the resources made available by the Snohomish County Economic Development Council, the Economic Development Council of Seattle-King County and Economic Development Board for Tacoma-Pierce County. Also provided

are links to print, radio, television and web media throughout the region.

Greater Seattle's diverse industries attract a wide variety of investors and customers from around the globe. The *Industry Sector* link offers specific descriptions, including contacts, on important industries in Greater Seattle such as the software, agriculture, telecommunications and maritime sectors, among many others. Our region has been cited for its progressive work in medicine and biotechnology due largely to organizations such as those found in the *Research and Development* section. Being in close proximity to such institutions is often crucial to the success of businesses.

Finally, the *Living in Greater Seattle* section provides connections to important information for people relocating to Greater Seattle. From housing prices to information about schools, people relocating to the region can use this section as a first

look at Greater Seattle. In addition, sports teams, arts and theater and other elements which contribute to the region's high quality of life can be found here.

[Relocating to and Investing in Greater Seattle](#) is an ever-growing beast. If you have suggestions or comments on the site, please let us know at tdags@seattlechamber.com. Check out the improved investment section on our Web site: www.seattletradealliance.com.



Trade Alliance Member Companies Are the Tops

2002 Web Site Overview

The Trade Alliance web site continued to grow and expand in 2002 with additional sector information, an expanded investment section (see story on opposite page) and regularly updated "stats of the week" just to name a few examples. But the most popular part of the site continues to be the searchable database of Trade Alliance member companies and organizations. Here, users worldwide can access Trade Alliance members alphabetically, by industry category or by searching via a keyword.

Top Ten Pages of Web Site

1. Business Card Directory of Trade Alliance Members
2. Biz Trip Guide
3. Tools of the Trade Directory of International Organizations
4. Greater Seattle International News
5. Trade Alliance Overview
6. Outdoor Recreational Equipment Sector Brochure
7. Trade Alliance Partner Organizations
8. IPC Seattle *Journalist Reference Guide*
9. Architecture & Engineering Sector Brochure
10. Maritime Industry Brochure

Other popular parts of the web site include the Business Trip Guide which assists business travelers with everything they need on their visit. The Tools of the Trade Directory lists and describes all the international organizations located in the region--from the Japan America Society to the World Trade Center Tacoma to the Washington Council on International Trade.

In 2002, seattletradealliance.com received more than 275,000 pages views, nearly 40,000 unique visitors and more than 3 million hits.

Overviews of Greater Seattle's top industries

were also a popular part of the web site. The Outdoor Recreational Equipment industry overview was the most popular of these, followed by Architecture & Engineering, Maritime, Health and Medical and Software.

Top Industry Brochures

1. Outdoor Recreational Equipment
2. Architecture & Engineering
3. Maritime
4. Health and Medical
5. Software
6. Telecommunications
7. Environmental Services & Technology
8. Agriculture
9. Forestry
10. Biotechnology*
11. Education*

**Not posted until later in year*

Perhaps surprisingly, Malaysian was the number one language accessed on the Trade Alliance web site. Seattletradealliance.com has

Top Languages

- | | |
|--------------|---------------|
| 1. Malaysian | 6. French |
| 2. Spanish | 7. Korean |
| 3. Chinese | 8. Portuguese |
| 4. Japanese | 9. Vietnamese |
| 5. Russian | 10. Thai |

information on Greater Seattle in 15 languages. After Malaysian, the most popular languages were Spanish, Chinese, Japanese and Russian.

Seattletradealliance.com is a wealth of information. Keep checking back as it continues to expand and grow.

Company Profile: Williams, Kastner & Gibbs PLLC

A Patron Member of the Trade Alliance

Williams, Kastner & Gibbs PLLC has been serving clients in the Northwest since the Seattle office opened in 1929. Now with more than 80 attorneys in three offices located in Seattle, Tacoma and Portland, we combine the resources and knowledge gained from working on matters of national and international importance with the personal service only a local firm can provide. As a Northwest native, we understand your community and business needs and can provide the solutions you're looking for. Additionally, as National Counsel for several clients, we understand how your needs fit within the national and global economies and we increasingly serve clients from the Pacific Rim and other foreign countries.

Today's changing social and business landscape requires experienced attorneys who can offer skilled legal counsel and adapt quickly to change. As a result, WK&G has a strong commitment to diversity—a commitment that has become a vital component of the firm's strategic

plan. WK&G ranks above both the local and national averages of law firms for its employment of women attorneys and attorneys of color.

Our Clients Can Expect:

- Superior-quality legal work
- Professionalism, integrity, and a personalized and sincere approach to servicing the diverse and individualized needs of our clients
 - Ongoing commitment to service with added value
 - Diverse perspectives that are enhanced by a wide range of practices
- Cutting-edge use of technology to deliver the highest quality services in an efficient manner
- Fair and appropriate fees



For more information, contact Leslie Larson, Williams, Kastner & Gibbs PLLC at (206) 628-6787 or llarson@wkg.com, or visit the firm's web site at www.wkg.com.

WK&G practice groups and practice areas organize the firm, each devoted to serving and understanding a particular kind of client and industry. The practice groups involve attorneys from a variety of disciplines, and most attorneys are members of more than one group. The groups and areas of practice include:

Admiralty/Martime
Alternative Dispute Resolution
Appellate
Bankruptcy
Business, Tax and Financial Services
Collections
Construction
Corporate Governance
Environmental
Estate Planning
Family Law

Health Care
Insurance
Intellectual Property and Technology
International
Labor and Employment
Litigation (General & Commercial)
Product Liability
Professional Liability
Real Estate & Land Use
Transportation
White-Collar Crime & Fraud

Company Profile: Rowley Enterprise

A Patron Member of the Trade Alliance

Headquartered in Issaquah, Washington, Rowley Enterprises Inc. purchases, develops, leases and manages real estate throughout Western Washington. Rowley manages a portfolio of over 1,300 tenants throughout 85 different properties that include office, commercial, manufacturing, retail, storage, and residential facilities.

Family owned and operated since 1954, Rowley is a pioneer business in the Pacific Northwest with a solid foundation on Seattle's Eastside. As one of the largest private landowners in Issaquah, Rowley is deeply committed to the community and surrounding areas. Rowley's mission is to help businesses succeed, families belong, and communities prosper. An experienced team of property managers provide superior customer service by offering a full range of real estate services to both local and international clients. Rowley also has an in-house, full-service maintenance team that provides 24-hour attention to all properties ensuring that tenants receive the best of care.

With Issaquah located just 25 minutes from downtown Seattle along the I-90 corridor, Rowley Enterprises has some of the most optimal professional space for lease in the Pacific Northwest. Rowley currently has plans for two future developments in downtown Issaquah on over 56 acres of commercially zoned land. Hyla Crossing will be an estimated 760,000-square-foot, mixed-use development combining Class-A, custom built corporate and professional office space with high-tech, research, light industrial and manufacturing facilities. Fifty percent of the 46-acre property will be open space preserved for environmental purposes. The natural setting will feature a pond, a frog-bridge, tree-lined walking trails and exquisite northwest landscaping.

Another development is Twelfth & Maple, an office-light industrial business park encompassing

nearly 10-acres. Phase I will be an 88,000-square-foot facility planned to accommodate equipment or production requirements for light-manufacturing or office tenants. This project features two floors over on-grade parking with an attractive atrium lobby. It will have on-grade and truck-high loading docks, passenger and heavy freight elevators, large floor plates with 13-foot ceilings, and a live load designed for 125lb per square foot.



Rowley Enterprises has residential properties for those seeking a home in the Issaquah area. Wildwood Apartments, a 5 building, 85-unit complex, has spacious 1, 2 and 3 bedroom apartment homes nestled in a scenic woodland area behind the Issaquah Creek. This peaceful environment is just a short walk from historic downtown Issaquah. In addition, Rowley is the property manager for the luxurious Kelkari Condominiums located about a mile from downtown. These condominiums have incredible mountain views, radiant floor heating, pre-wiring for in-home networks, and beautiful interior finishes. The grounds feature a lodge-style clubhouse with BBQ area, outdoor amphitheater and hiking trails.

In recognition of Rowley's commitment to the community, leadership abilities, and expertise in property development and management, Rowley has won such prestigious awards as the "Environmental Excellence Award" and "Best in the Northwest" Family Business Award. Rowley Enterprises maintains relationships with the Seattle, Bellevue, Issaquah, North Bend, and Maple Valley Chambers of Commerce. Skip Rowley, owner and CEO of Rowley Enterprises, is also the Chairman of the Board of Directors of Seattle District Council, Urban Land Institute.

For more information on Rowley Enterprises, please visit the website at www.RowleyEnterprises.com.



TRADE
DEVELOPMENT
ALLIANCE
of
GREATER
SEATTLE

The Trade Development Alliance of Greater Seattle is a partnership of the **City of Seattle, Port of Seattle, Port of Tacoma, City of Everett, Metropolitan King County Government, Snohomish County, organized labor** and the **Greater Seattle Chamber of Commerce**. The Trade Alliance is dedicated to promoting this region as one of North America's premier international gateways and commercial centers. Through cooperative efforts, this coalition of public and private-sector organizations will enlist its members' unique and diverse resources to accomplish this goal.

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